



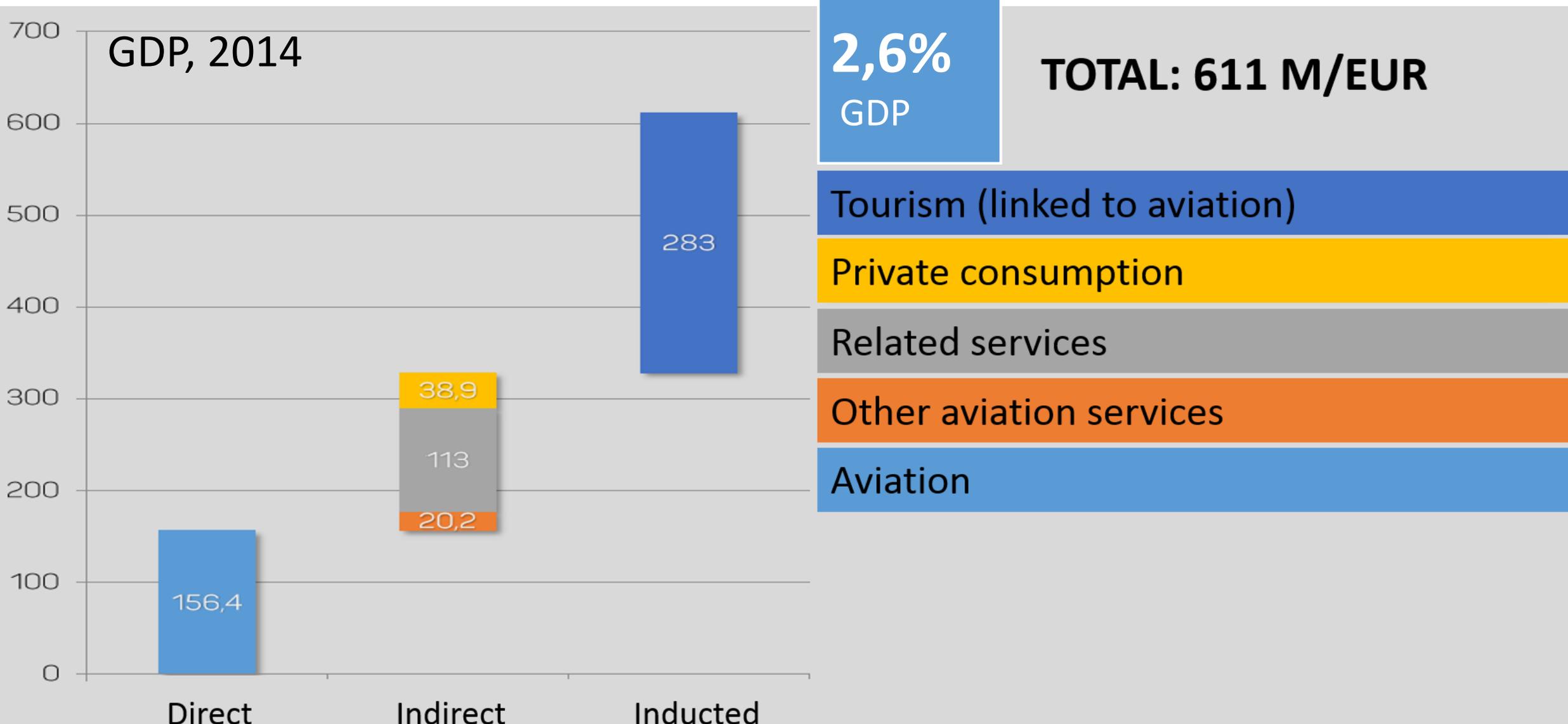
AVIATION CARGO GROWTH POTENTIAL AT RIGA AIRPORT – WITH LOOK ON CHINA MARKET

TransBaltica, 2016

CONTENT

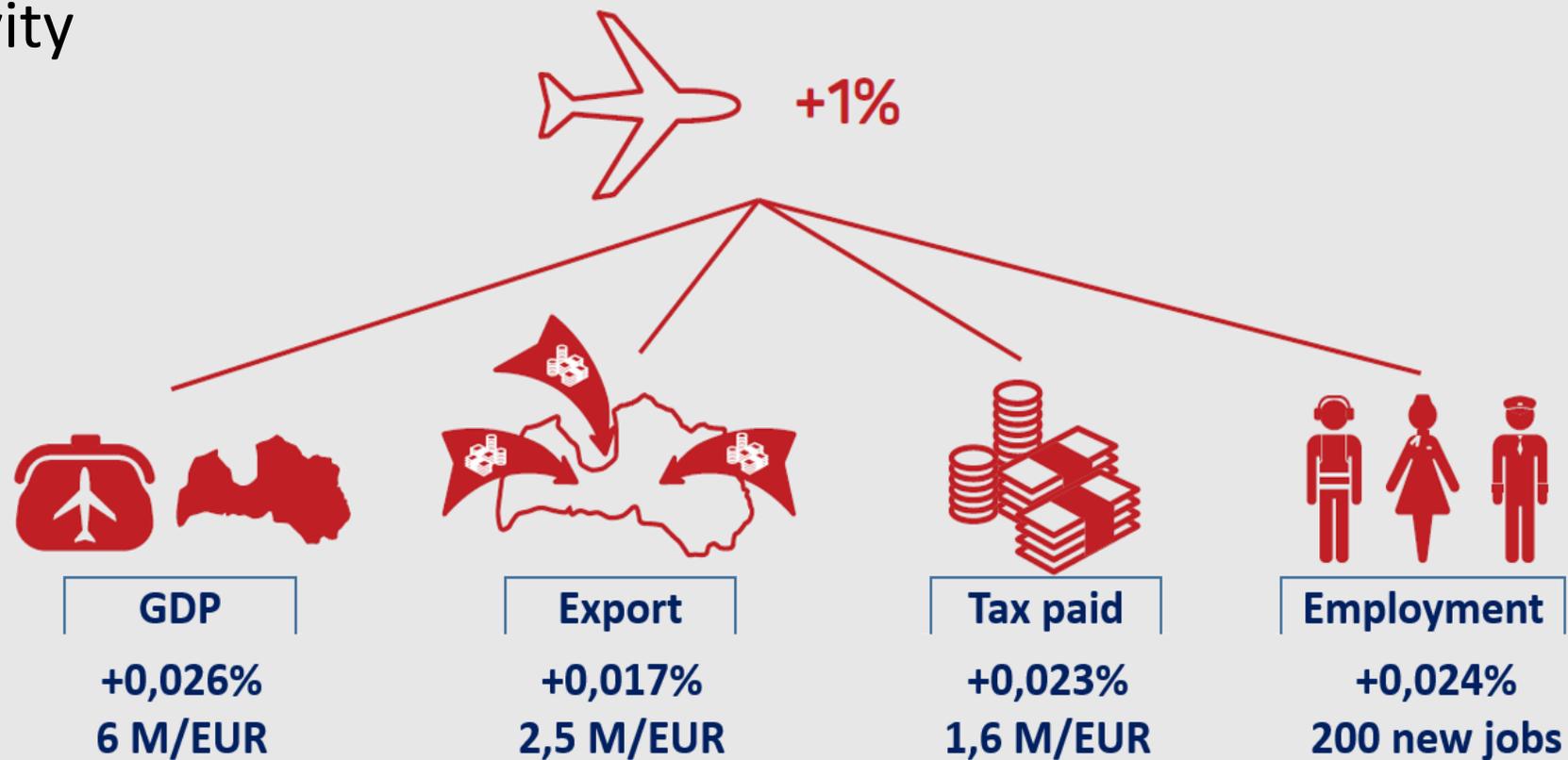
- **ROLE OF AVIATION IN LATVIA**
- **TRANSPORTATION LINKS TO/FROM CHINA**
- **RIGA AIRPORT INFRASTRUCTURE**
- **NEW LOGISTICS COMPLEX FOR E-COMMERCE**
- **AREAS OF IMPROVEMENT**

ROLE OF AVIATION IN LATVIA



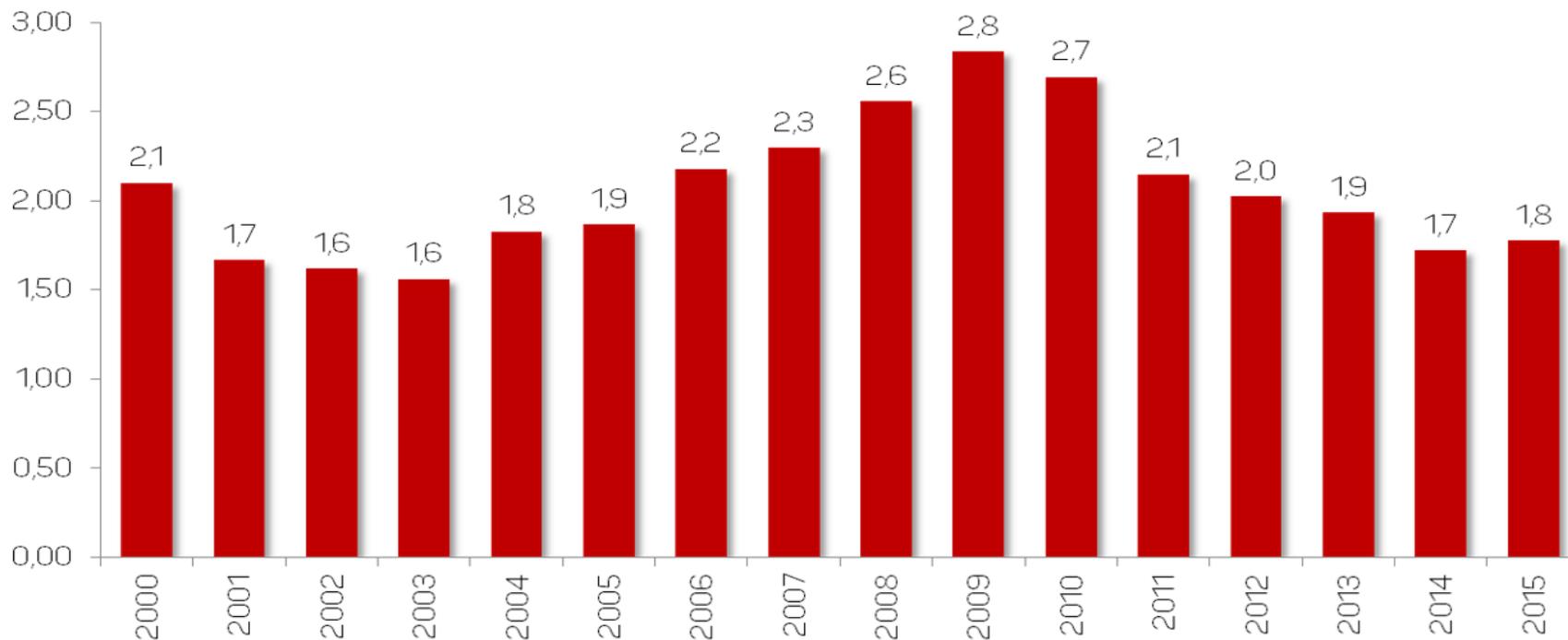
ROLE OF AVIATION IN LATVIA

Sensitivity



ROLE OF AVIATION IN LATVIA

Share in export services and goods



6%
EXPORT OF
SERVICES

Wood industry
2,6% GDP



Financial sector
2,4% GDP



IT industry
2,4% GDP



Agricultural
1,7% GDP



Aviation industry
0,7% GDP



Textile industry
0,7% GDP

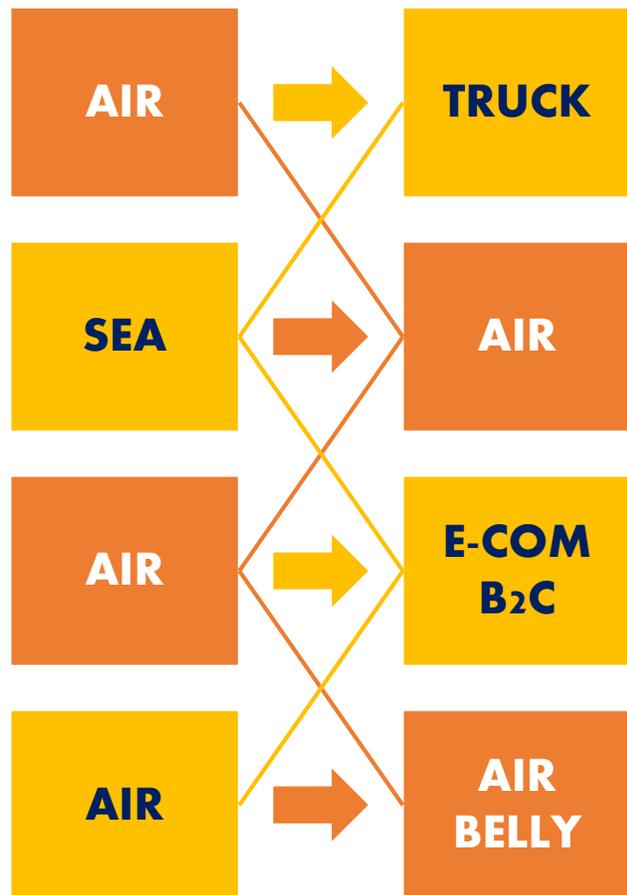


Pharmaceutical
2,6% GDP



TRANSPORTATION LINKS TO/FROM CHINA

ONLY 8 HR. BY AIR



85 M CONSUMERS MARKET WITHIN 24H

By Road Transport

Berlin, Minsk, Moscow, Saint Petersburg,
Tallinn, Vilnius, Warsaw

By Scheduled Air Traffic

(Connectivity >7 flights per week)

Amsterdam, Berlin, Brussels, Copenhagen,
Dublin, Frankfurt, Helsinki, Istanbul, Kiev,
London, Minsk, Moscow, Munich, Oslo,
Paris, Prague, Saint Petersburg,
Stockholm, Tallinn, Vienna, Vilnius,
Warsaw

By Sea Transport

(Connectivity >3 passages per week)

Helsinki, Rostock, Stockholm



RIGA



 LATVIJAS
AVIĀCIJAS
ASOCIĀCIJA



RIGA AIRPORT INFRASTRUCTURE

3200 m
CAT II RWY

5091 m²
CARGO WAREHOUSES
All kinds of cargo and mail

CAT 9
AVIATION
FIRE SAFETY

416 M/EUR
AIRPORT INVESTMENTS
INTO INFRASTRUCTURE

100 t./40 min.
HYDRANT SYSTEM FOR
REFUELLING

B747-8
CERTIFIED

NEW LOGISTICS COMPLEX FOR E-COMMERCE

- Total area: **5.5 ha**
- Total area of a cargo terminal: **9463 m²**
(of which – warehouse space: 7344.50 m², office space: 1748.10 m²)
- Warehouse facilities for special cargos and 3 freezers with temperature 0 and -18 C
- Separate security control checkpoint with direct access to the apron
- 3 fully accommodated E/F class aircraft stands
- 22 parking places for heavy trucks, 44 parking places for automobiles
- Estimated time of project implementation – 12 months from the start of construction works



Technical design (blueprints) with building permit already available!

NEW LOGISTICS COMPLEX FOR E-COMMERCE



Option A

Invest, build and operate

Invest into 9463 sqm. tailored logistics centre with three B-747 capable parking stands.

This option includes long-term land use rights at the most valuable aerodrome land plot directly connected to the operational cargo apron.

Excellent communications, utilities and competitive airport price policies in combination with multi-modal transportation network will support competitive advantages of a regional distribution centre.

Option B

Long-term concession agreement

RIX can provide investments into the building of aviation logistics centre at the airport.

RIX would be delighted to conclude long-term concession agreement (minimum 10 years). This will allow starting operations of logistics and distribution centre without initial investments in infrastructure, but the benefits of business and cost-effective terms of the partnership with RIX will remain.

AREAS OF IMPROVEMENT

- **Efficiency of state Customs services:**

Processing time.

Service wise operations.

EXPECTED RESULT:

Major selling point for international cargo transit

- **Focus on niche logistics:**

E-Commerce, belly cargo, etc.

Multimodality.

EXPECTED RESULT:

Large scale international forwarding agencies operations in Riga

- **Facilitation of capacity:**

Marketing of our strengths.

Introduction of investment projects.

EXPECTED RESULT

Private investments into the new aviation cargo logistics infrastructure

THANK YOU!

Arturs Kokars

Member of the Board

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